

# The Collider Venture Builder

Visita CRM



MOBILE  
WORLD CAPITAL™  
BARCELONA

## MWC Barcelona

The MWC Barcelona is organized every year. It attracts executives from **mobile companies, software firms and equipment suppliers**, as well as **internet and large and influential companies from the industrial sector from all over the world**. It also attracts government representatives with a global scope.

**+2.400**

exhibitors, sponsors and partners

**+88.500**  
attendees

**+350M€**

expected economic impact

**+196**

government representatives

**+202**

attendees from different countries

**+2.400**

media affiliations

**+1.000**

speakers and thought leaders

**+10.000**

networking meetings set up daily

WELCOME TO THE ERA OF  
**INTELLIGENT  
CONNECTIVITY**

GSMA **MWC19™**  
Barcelona

AN EVENT OF  
MOBILE WORLD CAPITAL  
BARCELONA

“We, Europeans, are excellent at making science with money. But we are not so good at making money with science.”

*Ursula von der Leyen*



# Scope: National & beyond



With the recent addition of the European Venture Builder Project - EIC T2M Venture Builder, the programme's scope now spans beyond national borders, powered by a dual-source influx of scientific projects:



## The Collider

- 81 Universities.
- 128 CSIC Centers.
- 42 CERCA Centers.
- 51 Others.



## EIC T2M

Aimed at beneficiaries of the EIC Pathfinder & EIC Transition programmes to support them in their transition from the laboratory to the market.

## Track record

224 scientific projects from 105 different Research Centers have received programme services.

## Goals

Aiming to support +80 scientific projects per year - starting 2023.

**Our mission is to rally powerhouse teams and guide them on their entrepreneurial journey.**

**We protect and transfer disruptive tech, launching deep-tech spin-offs into the market, and we've been doing it for 6 years.**



# Why deep-tech?

Deep tech has a higher potential to disrupt markets.



AI, Quantum, Cell  
& Genomic Therapy, Hydrogen, etc;

Deep tech has the potential to solve social challenges.



Sustainability, circularity, health.

Deep-tech launch to market generates positive externalities.



Skilled jobs, reindustrialization of the regions and technological sovereignty.

# Measuring Success & Aiming Higher!

150

**CALL4TECH  
RESEARCH PROJECT  
APPLICANTS**

1717

**ENTREPRENEURS  
APPLICATION**

*From more than 36  
countries*

123

**JOBS CREATED**  
*(104 Direct + 19 Indirect)*

20

**SPIN-OFFS**

*714k€ Direct investment  
8,5M€ Capital Raised  
31M€ Market Valuation*



**7th Edition & growing on a national & international level.**

**Broadening horizons: Implementing new EIC VB programme.**

**Corporate Venturing services since 2021.**



European  
Innovation  
Council



# Success Cases

  
Centre de Visió per Computador







→

  
MACHINE LEARNING TECHNOLOGIES

**72**  
RECURRENT  
CLIENTS

**3,2M**  
ROUNDS

**35**  
EMPLOYEES

↳ 2,5M Revenues

  
Institut de Física  
d'Altes Energies





→



**80**  
INDUSTRY  
COMPANIES  
INTERESTED

**620k**  
ROUNDS

**8**  
EMPLOYEES

  
Institute of Chemical  
Research of Catalonia





→

  
JOLT

**OPENING A  
FACTORY IN  
BARCELONA**

**6,4M**  
ROUNDS

**1<sup>st</sup>**  
START-UP  
CAPITAL



# What do we offer? Service Highlights



## CALL4TECH & SUPPORT FOR ALL

Call4Tech Open Call. Project applications to be considered for the programme will be evaluated on a rolling basis.

This edition will have no project cap limit – it's all about support for all.



## CHECK-INS & FAST-TRACK

We will carry out regular check-ins to assess your project's maturity & evolution. Advanced projects will have the opportunity to be fast-tracked to take full advantage of each phase of the programme.

Opportunity  
Validation

Team  
Creation

Business  
Validation



## TEAM BUILDING

We find & choose entrepreneurs that can match your project in both experience and expertise and who can work with you to amplify your project's growth and contribute vital business experience.



## FINANCING

If your project is selected by the Investment Committee, we will provide you with a seed loan of up to €100k (min €50k) to further develop your project.

# Setting the standard

The Collider programme is a key point-of-reference for other VB programmes within Europe.

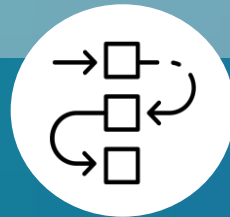
**Experience & expertise in tailor-made support for scientific projects.**

+130 projects per year from all over Europe at different stages of maturity.



**Dealflow source for R&D Depts & early-stage investors.**

+130 PoCs with corporate partners & institutions.  
+65 BAs & VCs participate in different demo days of the programme.



**Qualified pathway for entrepreneurs to find & participate in new innovative ventures.**

+90 entrepreneurs incorporated into deep-tech start-ups.



Network of corporate partners linked to strategic sectors.



# What are we looking for?

## MAIN SECTORS



Health



Cleantech



Industry

## APPLICATIONS



AI & Data



Medical Device



Robotics



5G



VR



Hardware



Materials



IoT

## MATURITY LEVEL

TRL 3-6



# Who are we looking for?

- ✓ Are you a researcher or a research team from a University, a Research Center or a Technology Center?
- ✓ Have you developed a technology which is under IP protection / do you intend to secure protection for it in the near future?
- ✓ Have you conducted a lab-validated pilot or are you currently testing a prototype? (TRL 3-6)
- ✓ Are you eager to bring this technology into the market and making a positive impact on society?



**Do you fit the profile?**

# Are you ready? → Call4Tech



The Call 4 Tech is your chance to be considered for The Collider Venture Builder programme.

Call4Tech will re-open on January 2024. If you match the criteria, keep the date in mind!

Complete the application form – this form contains questions about you, your team and project.

We highly recommend you complete this form with the assistance of your TTO.

**APPLICATION FORM**

**01**

Shortlisted candidates will be invited for an interview. All projects admitted to The Collider's new edition must sign the Rules of Participation.

**PRESELECTION AND INTERVIEWS**

**02**

The Collider will announce the projects who will be entitled to take part in the new edition of the programme. Rejected candidates will receive feedback on how to improve their application.

**ANNOUNCEMENT**

**03**

# Are you ready? → EIC T2M



Are you (or do you know about) a researcher or research team that has benefited from the European Innovation Council's Pathfinder or Transition Programme? If so, you can apply to the EIC Tech to Market Venture Building Programme.



EIC T2M focuses on deep-tech innovative researchers supported by the [EIC Pathfinder](#) and the [EIC Transition](#) having an entrepreneurial aspiration.

It offers a continuous and complete offer to help throughout the journey leading towards the maturation of their entrepreneurial project. The Collider team is currently implementing the EIC T2M methodology in-house.

You can fill out a call for interest [here](#). Applications are reviewed on a rolling basis.

# Thank you!



## FOUNDING PARTNERS

